

Insightful? Courageous? Committed?

Hay Group Account Manager

Hay Group

Hay Group is a global management consulting firm that works with leaders to transform strategy into reality. We develop talent, organize people to be more effective and motivate them to perform at their best. Our focus is on making change happen and helping people and organizations realize their potential.

We have over 2,600 employees working in 84 offices in 48 countries. Our clients come from the private, public and not-for-profit sectors, across every major industry and represent diverse business challenges. For over 60 years, we have been renowned for the quality of our research and the intellectual rigor of our work. We transform research into actionable insights. We give our clients breakthrough perspectives on their organization and we do it in the most efficient way to achieve the desired results.

As a part of our Productized Services business we are seeking to fill the position of Account Manager in our office in Bratislava.

Main responsibilities

The jobholder will be responsible for **managing business relationships with existing clients, acquiring new clients, selling portfolio of reward, talent and effectiveness products**, as well as **participating in international client initiatives**.

The position is especially suitable for University graduates with 2-3 yrs of relevant work experience, preferably in sales or HR.

Requirements

- Sales profile
- Client-oriented
- Interested in HR management
- Strong communication and presentation skills
- English language proficiency
- Driver's licence

We offer

We are different from other consultancies. At Hay Group, you get to build client relationships early on and have involvement in projects that make a real difference.

- Young professional team
- Challenging international environment
- Continuous learning and extensive professional skills development
- Competitive remuneration package

Type and start of employment

- Full-time
- ASAP

If you are interested in joining Hay Group, please send your CV at livia.hutanova@haygroup.com.