

Hay Group Assessment and Development Tools

Products	Unit Price	Edu**	Non-Profit**	Government**
Leadership Development				
Personal Values Questionnaire (PVQ)	\$152	\$121.60	\$121.60	\$121.60
PVQ on-line	\$25.00	n/a	n/a	n/a
Organizational climate workbook (OCW)	\$152.00*	\$121.60	\$121.60	\$121.60
Leadership style workbook (LSW)	\$152.00*	\$121.60	\$121.60	\$121.60
Influence strategies exercise (ISE)	\$152.00*	\$121.60	\$121.60	\$121.60
ISE feedback questionnaire	\$70.00*	\$56	\$56	\$56
ISE facilitator guide	\$38.00	\$30.40	\$30.40	\$30.40
ISE online Self-Only prepay	\$25	\$24.50	\$24.50	\$24.50
ISE online Self-Only Invoiced	\$50	n/a	n/a	n/a
ISE online Multi-Rater (360) prepay	\$55	n/a	n/a	n/a
ISE online Multi-Rater (360) invoiced	\$74.25	n/a	n/a	n/a
Optimizing team development (OTD)	\$152.00*	\$121.60	\$121.60	\$121.60
Coaching process questionnaire (CPQ)	\$152.00*	\$121.60	\$121.60	\$121.60
CPQ feedback questionnaire	\$70.00*	\$56	\$56	\$56
Tower building exercise (TBE)	\$139.00	\$27.80	\$27.80	\$27.80
Style and climate reference card (SCRC) leadership <input type="checkbox"/> managerial <input type="checkbox"/>	\$88.00*	\$70.40	\$70.40	\$70.40

Kolb learning suite

Kolb learning style inventory, version 3.1 and 3.2	\$158.00*	\$126.40	\$126.40	\$126.40
LSI3 online prepay	\$35.00	\$24.50	\$24.50	\$24.50
LSI3 online invoiced	\$50	\$35	\$35	\$35
LSI 4 online prepay	\$35.00	\$24.50	\$24.50	\$24.50
LSI 4 online invoiced	\$50	\$35	\$35	\$35
Kolb team learning experience (TLE) set	\$189.00	\$151.20	\$151.20	\$151.20
Kolb team learning experience (TLE) set (with LSIs)	\$252.00	\$201.60	\$201.60	\$201.60
Kolb learning style exercise (LSE) (stuck truck)	\$108.00*	\$86.40	\$86.40	\$86.40
Kolb learning style exercise (LSE) (stuck truck) leader's notes (PDF provided)	\$0.00	\$0.00	\$0.00	\$0.00
Boyatzis-Kolb learning skills profile (LSP) on-line	\$25.00	\$25.00	\$25.00	\$25.00
Facilitator guide to learning (LSI 3)	\$53	\$42.40	\$42.40	\$42.40
Facilitator Guide to learning (LSI 4 e)	\$53	\$42.40	\$42.40	\$42.40
Facilitator Guide to learning (LSI print)	\$75	\$60	\$60	\$60
LSI reference card	\$82.00*	\$65.60	\$65.60	\$65.60
LSI floor mat	\$126.00	\$100.80	\$100.80	\$100.80

Emotional Intelligence

Emotional and social competency inventory—university edition (ESCI-U)	\$189.00*	n/a	n/a	n/a
ESCI-U feedback questionnaire	\$69.00*	n/a	n/a	n/a
Emotional and social competency inventory—university edition (ESCI-U online):				
•ESCI-U online Self-Only Prepay	n/a	\$24.50	n/a	n/a
•ESCI-U online self only invoiced	n/a	\$35	n/a	n/a
•ESCI-U online Multer-Rater (360) prepay	n/a	\$55	n/a	n/a
•ESCI-U online Multi-rater (360) invoiced	n/a	\$74.50	n/a	n/a
The EI workbook (single copy) ESCI <input type="checkbox"/> <input type="checkbox"/> ECI <input type="checkbox"/>	\$32.00	\$25.60	\$25.60	\$25.60
The EI workbook (package of 10) ESCI <input type="checkbox"/> <input type="checkbox"/> ECI <input type="checkbox"/>	\$283.00*	\$226.40	\$226.40	\$226.40
EI card deck	\$95.00	\$76	\$76	\$76
Resilience workbook (single copy)	\$32.00	\$25.60	\$25.60	\$25.60
Resilience workbook (set of 10)	\$283.00*	\$226.40	\$226.40	\$226.40

Prices Subject to Change

*Price reflects products in packages of 10.

** Pricing for educational, nonprofit, and governmental institutions

*** Discounts available for individuals who are Accredited

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